

**BIO International Convention & Exhibition Philadelphia, USA**

**June 3-6, 2019**

December 15, 2018

Dear Exhibitor:

Greetings from ABLE.

We wish to inform you that the 2019 edition of BIO International Convention & Exhibition will be held from June 3-6 in Philadelphia, USA. The exhibition will be from June 4-6. ABLE has booked 2000 sq. feet space for the INDIA pavilion. In June 2018, BIO held at Boston attracted more than 18000 attendees from 67 countries. ABLE coordinated the DBT supported INDIA Pavilion. Almost 100 attendees from the Public and Private sector from India attended the event. All exhibitors were extremely satisfied with the Convention and the India Pavilion. In addition to the DBT, BIRAC, CSIR the Governments of Karnataka & Telangana exhibited along with the private sector companies and start-ups. The pavilion was appreciated by attendees.

**INDIA PAVILION - Draft visual**



The INDIA Pavilion and program for BIO 2019 are under development. We invite organizations from the private(SME and larger companies) and public sector to participate as an Exhibitor in the INDIA PAVILION. Details of the INDIA Pavilion and Terms & Conditions are being shared. We suggest that you may please apply for stalls by December 31. We request your team to plan and confirm adequate space in a timely manner.



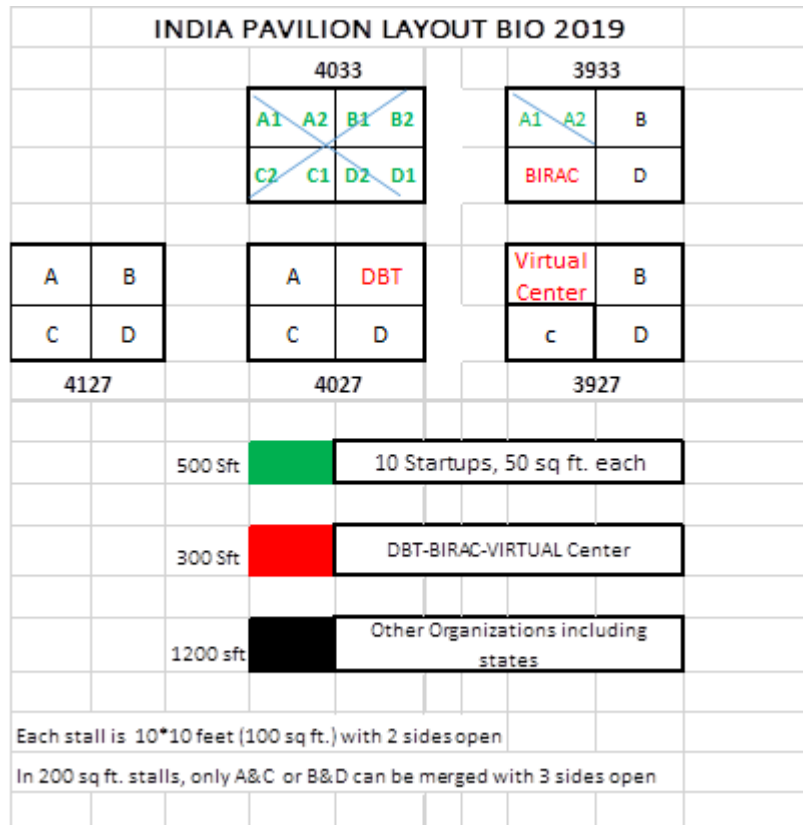
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## GENERAL TERMS and CONDITIONS, December 15,2018

1. Investment at INR 12.5 lakhs per 100 sq. feet for the Exhibition booth and access to Exhibition area.
  - a. Small companies (less than 50 crores turnover) - 8.75 Lakhs per 100 sq. ft. stall. Only One 100 sqft. per company. Maximum of 3 companies.
  - b. Larger companies /Central Government Departments - 10,62,500 INR per 100 sq. ft. Stall. Only one 100 sq. ft per company/department. Maximum of 3 Exhibitors.
  - c. In case exhibitors want more than 100 sq. feet, full rate of 12.5 lakhs will be applied for additional space if available.
  - d. All rates inclusive of 18% GST.
2. Fully furnished stalls with electricals and carpeting with standard furniture.
3. The 2000 sq. ft. INDIA Pavilion (**Booth #s 3927,4027,4127, 3933, 4033 of 400 sq feet each**) and the Stalls are being structured to give the Exhibitors the best possible exposure.
4. LCD in the booth can be provided on advance payment of 62,000 INR (inclusive of 18% GST).
5. Conference sessions Access will need an additional fees that should be purchased directly from BIO through online. The Convention Access is required for access to the various conference sessions. The 12.5 lakhs fees does NOT include conference access registration. Click for conference registration rates and eligibilities.  
[https://convention.bio.org/uploadedFiles/BIO2019\\_RegistrationGrid.pdf](https://convention.bio.org/uploadedFiles/BIO2019_RegistrationGrid.pdf)
6. Please apply by Dec 31. 100% advance will be required to be paid to ABLE by January 15, 2018.
7. Confirmation only on receipt of entire amount by ABLE. No part or conditional payments accepted.
8. After Confirmation – there will be no refund for any reason including denial or delays in obtaining US Visa.
9. In case of No Show or delays in providing final Poster/logo Files in the required format as per communicated deadlines, ABLE will have a right to cancel a confirmed booth (without refund) in order to prevent potential adverse impact on ABLE, India Pavilion and other exhibitors. Deadline for poster files is Jan 31, 2018
10. 100 sq feet Exhibitor provided a total of 4 EBP (Exhibitor Booth Personnel) passes allowing access to Exhibition. One of the 4 EBP passes to be utilized for the InBooth Partnering account.
11. ONE InBooth partnering Account is allowed per exhibitor (irrespective of size of booth) to invite and accept meeting requests. In Booth partnering to be provided at 10 identified spots. The schedule and location of meetings to be decided by the BIO Partnering system for which the requests have to be made by the Exhibitor well in time. The location of the meeting spot may not be in your particular booth but close by, within the India Pavilion. Meetings can also happen in your invitee's Pavilion. Once the invitee reaches the meeting spot the exhibitor can easily take him to his or her own booth. Responsibility of ABLE ends with providing the Partnering Account.
12. Exhibitor team is also Invited to India related sessions at BIO and other events if they do not require Conference Access passes.
13. Profile included in the Exhibitor Brochure provided all information requested is supplied by January 15, 2019.
14. Trip to Local industries/companies/laboratories may be arranged by BIO. Fees will be payable to BIO directly for which the exhibitor team members will have to register online individually.  
[https://convention.bio.org/uploadedFiles/BIO2019\\_RegistrationGrid.pdf](https://convention.bio.org/uploadedFiles/BIO2019_RegistrationGrid.pdf)
15. Interaction with other Country delegations as per finalized program and availability.
16. Access to various events in the Exhibition area normally provided by BIO to Exhibitor Booth Personnel as per information in the PDF on the BIO website. [https://convention.bio.org/uploadedFiles/BIO2019\\_RegistrationGrid.pdf](https://convention.bio.org/uploadedFiles/BIO2019_RegistrationGrid.pdf)
17. **Exclusions:** No charge/liability can be created on ABLE if any Exhibitor avails services from any Service provider at the venue. Exhibitor will be solely responsible to discharge all liabilities unless explicitly mentioned by ABLE.
18. No infants or persons below 21 years are allowed in the Venue at any time during the Convention or Exhibition.
19. Any or all Terms and conditions can be altered by ABLE as per changes communicated by BIO or the Department of Biotechnology or the Government of India and the ground realities. The latest terms and conditions will apply.

20. ABLE will not be liable for any mishaps due to Force Majeure or events beyond its control.
21. By agreeing to participate the Exhibitor agrees to accept the terms and conditions stated above and those applied by BIO on all exhibitors – Please check BIO website for the T&Cs. <http://convention.bio.org/international/>



**ABLE BANK DETAILS**

| Bank Details :-           |   |
|---------------------------|---|
| <u>Description</u>        | <u>Information</u>  |
| Vendor Name               | <b>Association of Biotechnology Led Enterprises.</b>                        |
| Address of Communications | #123/C 16th Main Road, 4th Block, 5th cross, Koramangala Bangalore - 560034 |
| Phone No                  | 080-41636853  |
| Bank Name                 | <b>Yes Bank Ltd</b>   |
| Bank Branch Name          | Kasturba Road Branch  |
| Bank account Number :     | <b>002294600000104</b>  |
| IFSC Code                 | <b>YESB0000022</b>  |
| MICR Code                 | <b>560532002</b>  |
| SWIFT Code                | <b>YESBINBB</b>   |
| Bank Address line 1       | Ground floor, Prestige Obelisk  |



|                     |                                   |
|---------------------|-----------------------------------|
| Bank Address line 2 | Municipal No 3,                   |
| Bank Address line 3 | Kasturba Road, Bangalore - 560001 |
| State               | Karnataka                         |

For cheques /drafts please make in favour of **“Association of Biotechnology Led Enterprises”** and courier at the ABLE address highlighted above.