

BIO International Convention & Exhibition San Diego, USA June 8-11, 2020

Dear Start-up:

February 12, 2020

Greetings from ABLE.

We wish to inform you that the BIO International Convention & Exhibition 2020 will be held from June 8-11 in San Diego, USA. The exhibition will be from June 9-11. ABLE has booked 1400 sq. feet space. In June 2019, BIO held at Philadelphia attracted more than 18000 attendees from 67 countries. ABLE coordinated the INDIA Pavilion. Almost 90 attendees from the Public and Private sector from India attended the event. All exhibitors were extremely satisfied with the Convention and the India Pavilion. Several start-ups supported by State Government & other Organizations exhibited at the India pavilion.

INDIA PAVILION @ BIO San Diego June 2020 Draft visual



The INDIA Pavilion and program for BIO 2020 is under development. The central government may support 12 start-ups. In case your company qualifies for support it will be communicated when the information is final. The tentative amount is mentioned on basis of ABLE estimates that can change. We invite you to send your application as a start-up Exhibitor. Details of the INDIA Pavilion and Start up -Terms & Conditions are being shared. **We advise you to file the required applications within February 25** so that we begin our evaluation process.



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TERMS & CONDITIONS for Start-ups @ INDIA Pavilion @ BIO 2020 as of February 12 2020

1. Start-ups are entities as per DIPP criteria for biotechnology start-ups Viz. 10 years or less from the date of registration/incorporation, not more than 100 crores in any of the 10 years and two other criteria.
2. The 1400 sq. ft. INDIA Pavilion (**Booth #s 1747, 1753,1847 of 400 sq. feet divided into 4 Booths of 100 sq. feet each, Booth 1853 is 200 sq ft.**) and the Booths are being structured to give the Exhibitors the best possible exposure.
3. 12 - Government of India supported start-ups will be selected on basis of a process explained below.
4. Selection will be based on various parameters including the Innovativeness of service or product, market readiness and Objectives of participation etc. All things being equal, first timers will be given preference. A crisp two pager describing the Company, Innovativeness of Product/Service, market readiness and objectives of participation should be mailed to anil@ableindia.org.in Only the first 2 pages will be read. **Last date of receiving the applications is February 25 2020.** Canvassing in any form will invite disqualification. The decision of ABLE management will be final.
5. Cost per start-up will be 65,000 INR (inclusive of 18% GST). This represents a 85% discount on the actual cost of the Booth.
6. 6 start-ups will exhibit in 200 sq feet in which each start-up will be provided one space for their poster. NO standees will be allowed to be displayed by any start-ups in order to prevent blocking out the 6 posters.
7. 6 start ups will share 2 Inbooth partnering accounts for fixing their meetings. ABLE team will help coordinate meetings.
8. Fully furnished Booths with electricals and carpeting with standard furniture will be provided.
9. Conference sessions Access will need an additional fee that should be purchased directly from BIO through online. The Convention Access is required for access to the various conference sessions. The does NOT include conference access registration. Please Click for 2020 conference registration rates and eligibilities. [BIO Contract India Pavilion\BIO2020 RegistrationGrid.pdf](#)
10. Please apply at the earliest. 100% advance will be required to be paid to ABLE within 2 weeks of ABLE raising the proforma invoice. Confirmation only on receipt of entire amount by ABLE. No part or conditional payments accepted. In case of delays the offer will be cancelled and passed on to the next aspirant start-up.
11. After Confirmation – there will be no refund for any reason including denial or delays in obtaining US Visa.
12. In case of No Show or delays in providing final Poster/logo Files in the required format as per communicated deadlines, ABLE will have a right to cancel a confirmed Booth (without refund) in order to prevent potential adverse impact on ABLE, India Pavilion and other exhibitors. Deadline for poster files is March 7, 2020
13. Startup Exhibitors will be provided a total of 1 EBP (Exhibitor Booth Personnel) pass each allowing access to Exhibition. One of the EBP passes to be utilized for the InBooth Partnering account of the exhibitors.
14. Exhibitors are also Invited to India related sessions at BIO and other events if the sessions do not require Conference Access passes.
15. Profile included in the Exhibitor Brochure provided all information requested is supplied by March 15, 2020.
16. Trip to Local industries/companies/laboratories may be arranged by BIO. Fees will be payable to BIO directly for which the exhibitor team members will have to register online individually.
17. Interaction with other Country delegations as per finalized program and availability.
18. Access to various events in the Exhibition area normally provided by BIO to Exhibitor Booth Personnel as per information in the PDF on the BIO website.
19. **Exclusions:** No charge/liability can be created on ABLE if any Exhibitor avails services from any Service provider at the venue. Exhibitor will be solely responsible to discharge all liabilities unless explicitly mentioned by ABLE.
20. No infants or persons below 21 years are allowed in the Venue at any time during the Convention or Exhibition.
21. Any or all Terms and conditions can be altered by ABLE as per changes communicated by BIO or the Department of Biotechnology or the Government of India and the ground realities. The latest terms and conditions will apply. The offer may also be cancelled in case the expected support from the Government of India is not provided or delayed. In case of cancellation the money will be refunded as soon as possible. No interest will be payable on the amount being refunded.
22. ABLE will not be liable for any mishaps due to Force Majeure or events beyond its control.
23. By agreeing to participate the Exhibitor agrees to accept the terms and conditions stated above and those applied by BIO on all exhibitors – Please check BIO website for the T&Cs.

<http://convention.bio.org/international/>

INDIA PAVILION Layout			
1400 sq feet			
1853		1753	
		A	B
			D
A	B	A	B
C	D	C	D
1847		1747	
Each Big square is 400 sq feet and divided into 4 Booths of 100 sq feet each			
Each 100 sq feet Booth has two sides (facing 2 aisles) open.			
		Stalls reserved for DBT/BIRAC/Virtual Center	
		1853 & 1753 A reserved for DBT supported start-ups	
		50 sq. feet stalls subject to Terms & Condition Clause 2 in T&Cs	
		Reserved	

ABLE BANK DETAILS	
Description	Information
Vendor Name	ABLE
Address of Communications	#123/C 16th Main Road, 4th Block, 5th cross, Koramangala Bangalore - 560034
Phone No	080-41636853
Bank Name	HDFC Bank
Bank Branch Name	Koramangala Branch
Bank account Number :	50100002503313
IFSC Code	HDFC0000053
MICR Code	560240004
SWIFT Code	HDFCINBBXXX
GSTIN	29AABTA0330JIZ2
ABLE PAN NO.	AABTA0330J
Bank Address line 1	No.9, Eterna,
Bank Address line 2	Koramangala Industrial Layout
Bank Address line 3	Koramangala Bangalore - 560095
State	Karnataka

For cheques /drafts please make in favour of "Association of Biotechnology Led Enterprises".
Courier at the ABLE address highlighted above.